

COMPANY NAME: Wall Street Rare Coins

DATE: March 19, 1999 **TIME:** 2:43pm

NOTE: Stewart, caller.

TAPE: 77

(I=INVESTIGATOR, C=CALLER)

I: Hello.

C: Yeah, hi Doris. It's Stewart from Wall Street Rare Coins, how are you?

I: Well, I'm pretty good.

C: Good. You gotta hear this. We just bid on a huge estate out of Seattle, Washington and we acquired an unbelievable large quantity of really beautiful mint state 64 Morgan Silver Dollars. Great dates and mint marks and, um, we're trading them out to our customers for only \$40.00 a piece. These are the ones that are going to be trading out at about \$76.00 this weekend at auction. And we have every date available, from 1878 to 1904. Variety and mint marks, including some of the rare and New Orleans minted coins. What I wanted to do was see you work with the maximum allotment, its 5 pieces, it's only \$199. I'll go down and I'll personally hand select some great dates and mint marks for you, cause we're offering such a great selection. It just came in. When you receive them, I'll even give you a call back; we'll go over the pieces together, okay?

I: Well, I...

C: \$40.00 a coin for mint state 64 Morgans!

I: Well, that, that...

C: You can't go wrong, you can't go wrong!

I: Well, that's pretty good, but, I, I...

C: Yes, and any questions and concerns you have will be answered when you see these coins, they're really that good, I'm going to pick you out some really nice ones, OK?

I: Well, I don't think I'm interested because I've got all, I've got Morgan already.

C: No, no, no, these are mint state 64's, and like I said these are only \$40.00 a piece. These are the same ones that have been trading for about \$76.00 a piece now. So you're going, you're going get them below, below bid from day one. OK?

Alright?

I: Well, I don't think I...

C: Just 5, just 5 of them. That's only \$199.00; I'll even pick up shipping and handling. You've spent more than that on one coin. I'm going to get you 5 beautiful coins, OK Doris?

I: Well, I know, but...

C: 5 coins for \$199.00. You can't go wrong. I promise you, you'll love them. I'm going to pick you out the nicest ones. They just came in, OK?

I: No, I don't want...

C: I'll be able to pick you out the nicest ones, cause they just came in 5 minutes ago.

I: Well, I believe you, but I don't want to buy any right now.

C: Doris, I'll get you ones you don't have already.

I: No, I'm not interested right now.

C: Well, what's holding you back?

I: Well, because I've already got a whole bunch of these coins.

C: Yeah, but these are mint state 64's!

I: Well, I...

C: These are gorgeous coins!

I: I don't know how many you need of one coin.

C: No, no, no, no. These are uncirculated Morgan Silver Dollars. They're mint state 64's; I'll get you out some of the rarer dates, OK?

I: Well...

C: Just give me a chance to impress you, I know you're going to love them when you see them, OK? Alright?

I: No, I don't think I'm interested.

C: Doris, then let's, let's, let's work with the minimum which is 3. It would only be \$40.00 a piece again, it will be only \$140.00 and I'll even pick up shipping and handling, OK? And I'll get you out 3 really good ones, alright?

I: Well, no I'm not interested. Why don't you call me back when you get something else?

C: Well, why don't you meet me halfway, give me a chance to show you...

I: I, I don't want any of those coins.

C: Well, the only other thing we got in from this, from this is Franklin Proofs. Do you have those?

I: Well, what are they?

C: OK. Let's see. OK. You're familiar with the Walking Liberty series, right?

I: Yes, I've got those.

C: OK, well the proofs. Three years ago the Walking Liberty Proofs were trading out at about \$150.00 a coin, and today they're trading out at about 6 or 7 hundred dollars a piece. Now, we just obtained from the same show in Seattle a collection of the last solid silver proof series ever minted. Now each coin is absolutely flawless, they're proof 67 grade and that's the highest quality ever produced, and I'm talking about the Ben Franklin half dollars they've appreciated about 400% in the last two years alone. Right now, I can guarantee the final four dates of issue, they are all solid silver. It's 1960 through 1963, so it's 1960, 61, 62, 63. They are enclosed in a beautiful presentation case that's free of charge. Now each coin is normally priced at about \$120 a piece and that would normally make it about \$480 for the coins, but because we did so well on this buy I can guarantee these coins out today at only \$70.00 a coin. So that makes it only \$280 for all four of some of the most beautiful coins every struck and if these proofs, these proofs are trading right now for about \$120.00 a piece, if they do only half as well as the Walking Liberty's have done you're going to be very happy, OK?

I: Now what is the name of this coin?

C: This is the Ben Franklin half dollar proofs. They're proof 67 grade. They are .999 silver. The last four solid silver proof series ever minted by the government. They're all in a presentation case, it's free of charge. I'm going to pick up shipping and handling, so it'll be \$70.00 a coin and not a penny more, OK?

I: And now, how many coins?

C: You're getting 4 coins. 1960, 1961, 1962 and 1963, and they're all perfect proof 67 grade. And they're protected in a presentation case, OK?

I: What's the total on that price?

C: \$280, not a penny more. And I'm going to pick up the shipping and handling, OK? They're really beautiful coins. These are proof 67 grade. If you've ever been to the Smithsonian Institute in Washington at the coin museum, this is what they display there, 67 grade, they're perfect coins. OK, Doris?

I: Well...

C: They're really gorgeous coins! I know that you're going to love these!

I: Well, I told myself I wasn't going to buy any coins.

C: Well, if this is the last thing you do Doris, so be it, because I'm telling you these are really beautiful coins, these are perfect coins you can see yourself in them, they're a mirror. They have a brilliant, deep, mirror like surface; you can literally see yourself in them, OK?

I: Well a...

C: Give me a shot with this one Doris.

I: I don't think so.

C: Doris...

I: I've just bought too many recently...

C: But Doris

I: I don't want to spend any more money on coins.

C: Doris, just meet me half way, give me a chance to show you what I can do for you in quality and service.

I: Well, not this time but maybe next time.

C: Well, this is only \$70.00 a coin, these are trading out at \$120 a coin, you don't have them. They're proof 67 grade. They're really beautiful. They're in a display case that's free of charge. I'll pick up the shipping and handling, that'll be another \$12.00 I'll save you, OK? OK?! If this is the last thing you do for the year, so be it, OK? You're going to love these coins. They're solid silver. They're .999 solid silver, OK?

I: No, I don't think I'm interested, I don't.

C: These are uncirculated coins.

I: Well, I know that.

C: These are proofs.

I: I've spent too much money on coins lately.

C: But they're proof 67, Doris.

I: I realize that, but I, but my answer is going to have to be no.

C: Excuse me?

Call is disconnected.

This tape made by Erin Leahy. Today's date is March 19th, 1999. The call came in at

2:43pm. The caller ID is unknown caller.